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THE ASA ADVANTAGE HEALTH PLAN

Presented By

CHRISTOPHER CORDON

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ASA advantage HEALTH PLAN

CONTENT

OVERVIEW

According to the National Federation of Independent Businesses, for over 40 years, business owners have rated health insurance as their #1 problem every single year.

HIGHLIGHTS:

- A level funded, pooled risk health program that gives small companies the buying power of The Fortune 500. **Eight different plan design options**, two national networks, and a stability that businesses can't get on their own.

- Ancillary programs by Met Life
- Year around account support and management.

OUR TEAM

Chris and Jeff have a combined 43 years serving small and mid-size businesses.

TEAM ACHIEVEMENTS:

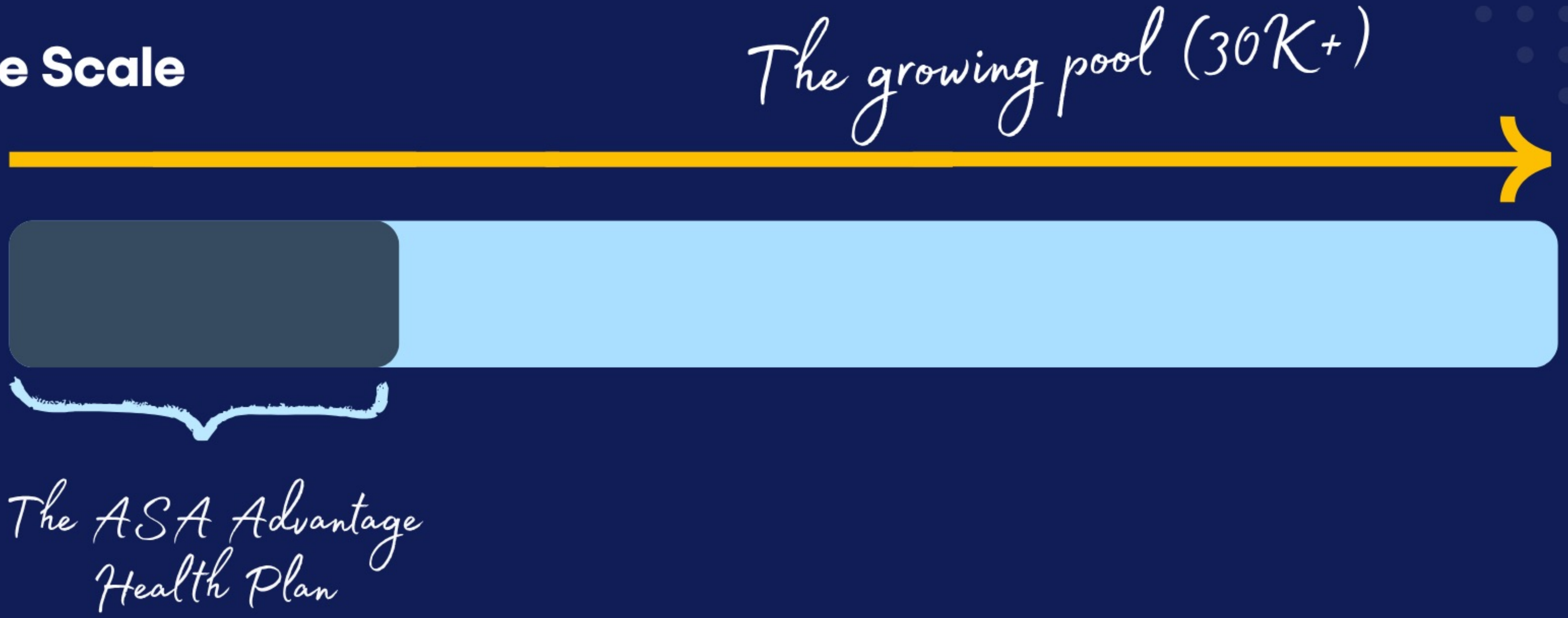
- **Chris Cordon** has been in the trenches for over 17 years helping businesses of all sizes find the right type of health plan and has won multiple awards for management excellence.

- **Jeff Burkett** has won multiple awards for leadership, management and inovation in his 25 years. In 2018, Jeff was hand-picked and promoted to take charge of an ill-performing division. Oversaw a 233% growth in division revenues during a five-year period.

CHRISTOPHER CORDON
BENEFITS ADVISOR

JEFFERY BURKETT
ACCOUNT MANAGER

The Scale



AVERAGE ACA MARKETPLACE INCREASE

18%

AVERAGE GROUP INSURANCE INCREASE

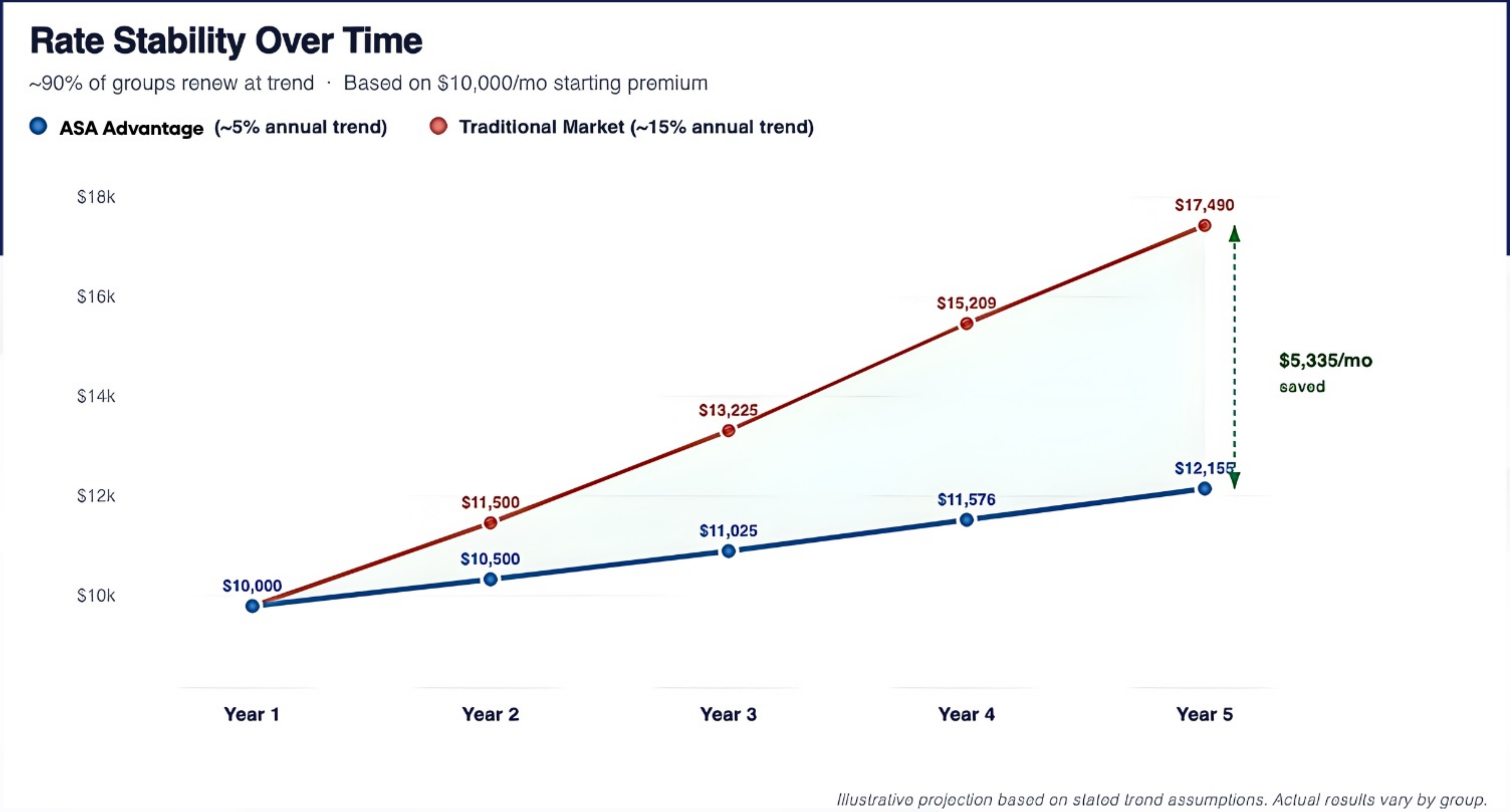
~10%

AVERAGE ASA ADVANTAGE HEALTH PLAN INCREASE

~5%

TRIAD BENEFITS

Doing nothing could get expensive...



HEALTH PLAN

Powered by program manager Triad Health

TRIAD BENEFITS

cigna healthcare

PHCS

- 8 PPO Plan Design Options
- 2 HSA's
- 2 National Networks

The ASA Advantage Health Plan

A benefit solution for

Stevens Glass and Painting

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Health Plan Options

Plan Benefits	$1,000 Classic	$1,500 Classic	$2,500 Classic	$3,500 Classic
Individual Deductible	$1,000 IN / $2,000 OUT	$1,500 IN / $3,000 OUT	$2,500 IN / $5,000 OUT	$3,500 IN / $7,000 OUT
Family Deductible	$2,000 IN / $4,000 OUT	$3,000 IN / $6,000 OUT	$5,000 IN / $10,000 OUT	$7,000 IN / $14,000 OUT
Individual Max OOP	$5,000 IN / $10,000 OUT	$7,350 IN / $14,700 OUT	$7,350 IN / $14,700 OUT	$7,350 IN / $14,700 OUT
Family Max OOP	$10,000 IN / $20,000 OUT	$14,700 IN / $29,400 OUT	$14,700 IN / $29,400 OUT	$14,700 IN / $29,400 OUT
Preventive Care	100%, Ded Waived	100%, Ded Waived	100%, Ded Waived	100%, Ded Waived
Chiropractic	$20	$20	$20	$20
PCP Visit	$20	$30	$30	$45
Specialist	$40	$60	$60	$90
Telemedicine	$0	$0	$0	$0
Lab - Facility	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Lab - Professional	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Radiology	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
ER - Professional	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
ER - Facility	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Inpatient - Physician	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Inpatient - Facility	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Urgent Care	$40	$60	$60	$90
Rx - Generic	$15	$15	$15	$15
Rx - Preferred	$45	$45	$45	$65
Rx - Non-Preferred	$85	$85	$85	$100
Rx - Specialty	50%	50%	50%	50%

Health Plan Options

Plan Benefits	$5,000 Classic	$7,350 Value	$3,500 HSA	$5,000 HSA
Individual Deductible	$5,000 IN / $10,000 OUT	$7,350 IN / $14,700 OUT	$3,500 IN / $7,000 OUT	$5,000 IN / $10,000 OUT
Family Deductible	$10,000 IN / $20,000 OUT	$14,700 IN / $29,400 OUT	$7,000 IN / $14,000 OUT	$10,000 IN / $20,000 OUT
Individual Max OOP	$7,350 IN / $14,700 OUT	$7,350 IN / $14,700 OUT	$6,550 IN / $13,100 OUT	$6,550 IN / $13,100 OUT
Family Max OOP	$14,700 IN / $29,400 OUT	$14,700 IN / $29,400 OUT	$13,100 IN / $26,200 OUT	$13,100 IN / $26,200 OUT
Preventive Care	100%, Ded Waived	100%, Ded Waived	100%, Ded Waived	100%, Ded Waived
Chiropractic	$20	$20	80% after Ded	80% after Ded
PCP Visit	$45	$50	80% after Ded	80% after Ded
Specialist	$90	$100	80% after Ded	80% after Ded
Telemedicine	$0	$0	$0	$0
Lab - Facility	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Lab - Professional	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Radiology	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
ER - Professional	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
ER - Facility	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Inpatient - Physician	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Inpatient - Facility	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Urgent Care	$90	$100	80% after Ded	80% after Ded
Rx - Generic	$15	$15	Ded then $15	Ded then $15
Rx - Preferred	$65	$65	Ded then $65	Ded then $65
Rx - Non-Preferred	$100	$100	Ded then $100	Ded then $100
Rx - Specialty	50%	50%	50% after Ded	50% after Ded

Thank You!

Stevens Glass and Painting

Questions? We're here to help!

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MetLife

The #1 ancillary carrier in the U.S.

- Dental
- Vision
- Life Insurance
- Maternity
- Short/Long Term Disabilty
- Critical Illness
- Accident

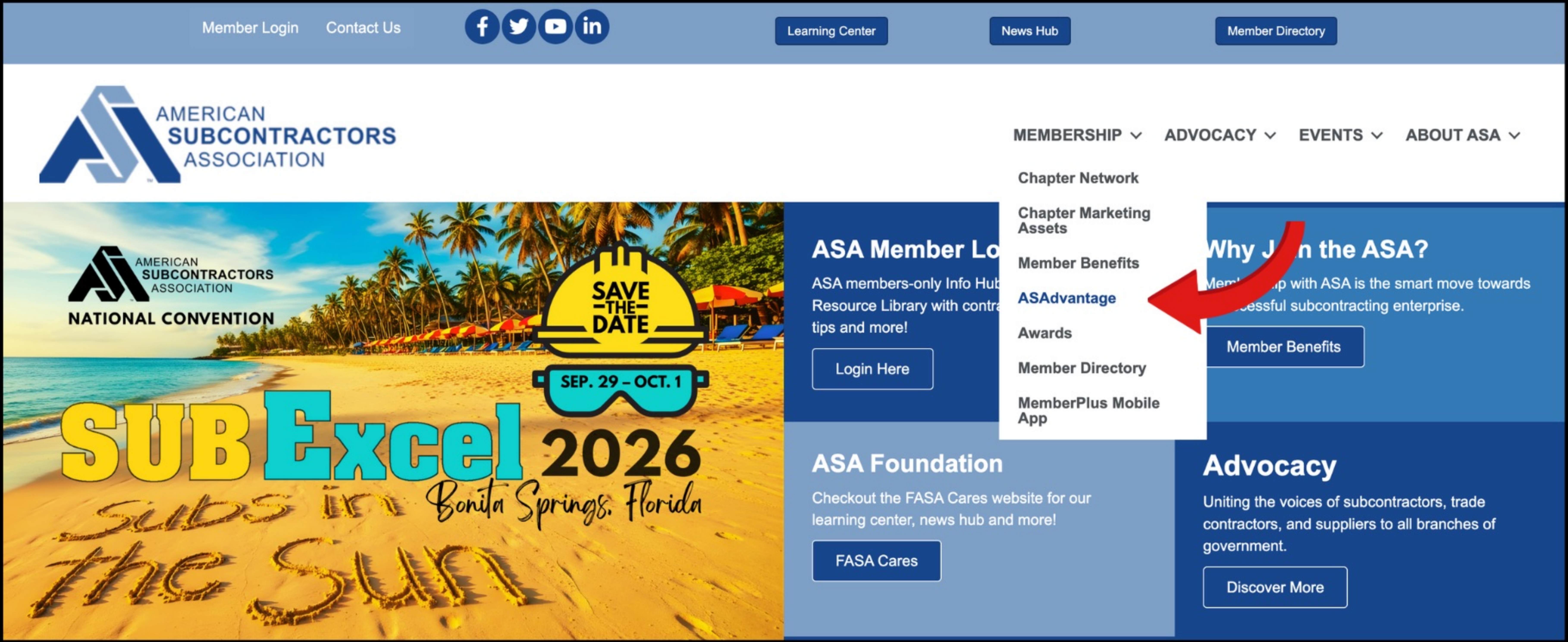
How to get a quote:

Less than 10 Employees

https://fasacares.org/asa-advantage/

- Click "Get a Quote"
- Enter your business information
- Follow the instructions in the email you receive

How to get a quote: Less than 10 employees



AMERICAN SUBCONTRACTORS ASSOCIATION

MEMBERSHIP ADVOCACY EVENTS ABOUT ASA

Learn More about ASAdvantage, ASA's Discount Purchasing Program!

ASA exists to support its member companies, and through the ASAdvantage program ASA Members have the opportunity to discounts and special deals from ALL of the companies below and many more!

Join ASA Today to start saving!

Already a member?
Log in and learn more about all of the deals available through ASAdvantage.

NEW! CLICK HERE FOR DETAILS ON ASA HEALTH COVERAGE!!

The ASAdvantage Health Plan

Exclusive health coverage for ASA members. Large pooled risk program with Fortune 500-level economies of scale.

fasacares.org

How to get a quote:

More than 10 employees

Email: ccordon@affinitybenefits4u.com

- Dependent Level Census
- Current/Renewal Plans
- Current/Renewal Rates

Plan options:

- 1-4 Participants: 1 Plan
- 5-14 Particpants: 2 Plans
- Over 15: 3 plans

ASA advantage
HEALTH PLAN

Thank you

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Questions?