



THE ASA ADVANTAGE HEALTH PLAN

Presented By

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ASA
advantage
HEALTH PLAN



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Health/Ancillary
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OVERVIEW

According to the National Federation of Independent Businesses, for over 40 years, business owners have rated health insurance as their #1 problem every single year.

HIGHLIGHTS:

- A level funded, pooled risk health program that gives small companies the buying power of The Fortune 500. **Eight different plan design options**, two national networks, and a stability that businesses can't get on their own.
- Ancillary programs by Met Life
- Year around account support and management.



OUR TEAM

Chris and Jeff have a combined 43 years serving small and mid-size businesses.

TEAM ACHIEVEMENTS:

- **Chris Cordon** has been in the trenches for over 17 years helping businesses of all sizes find the right type of health plan and has won multiple awards for management excellence.
- **Jeff Burkett** has won multiple awards for leadership, management and innovation in his 25 years. In 2018, Jeff was hand-picked and promoted to take charge of an ill-performing division. Oversaw a 233% growth in division revenues during a five-year period.



CHRISTOPHER CORDON
BENEFITS ADVISOR



JEFFERY BURKETT
ACCOUNT MANAGER

The Scale

The growing pool (30K+)



AVERAGE ACA
MARKETPLACE INCREASE

18%

AVERAGE GROUP
INSURANCE INCREASE

~10%

AVERAGE ASA ADVANTAGE
HEALTH PLAN INCREASE

~5%

Doing nothing could get expensive...

Rate Stability Over Time

~90% of groups renew at trend · Based on \$10,000/mo starting premium

● **ASA Advantage** (~5% annual trend) ● **Traditional Market** (~15% annual trend)



Illustrative projection based on stated trend assumptions. Actual results vary by group.

HEALTH PLAN

Powered by program manager
Triad Health



- 8 PPO Plan Design Options
- 2 HSA's
- 2 National Networks





The ASA Advantage Health Plan

A benefit solution for
**Stevens Glass
and Painting**



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Affinity Benefits

Health Plan Options

Plan Benefits	\$1,000 Classic	\$1,500 Classic	\$2,500 Classic	\$3,500 Classic
Individual Deductible	\$1,000 IN / \$2,000 OUT	\$1,500 IN / \$3,000 OUT	\$2,500 IN / \$5,000 OUT	\$3,500 IN / \$7,000 OUT
Family Deductible	\$2,000 IN / \$4,000 OUT	\$3,000 IN / \$6,000 OUT	\$5,000 IN / \$10,000 OUT	\$7,000 IN / \$14,000 OUT
Individual Max OOP	\$5,000 IN / \$10,000 OUT	\$7,350 IN / \$14,700 OUT	\$7,350 IN / \$14,700 OUT	\$7,350 IN / \$14,700 OUT
Family Max OOP	\$10,000 IN / \$20,000 OUT	\$14,700 IN / \$29,400 OUT	\$14,700 IN / \$29,400 OUT	\$14,700 IN / \$29,400 OUT
Preventive Care	100%, Ded Waived	100%, Ded Waived	100%, Ded Waived	100%, Ded Waived
Chiropractic	\$20	\$20	\$20	\$20
PCP Visit	\$20	\$30	\$30	\$45
Specialist	\$40	\$60	\$60	\$90
Telemedicine	\$0	\$0	\$0	\$0
Lab - Facility	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Lab - Professional	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Radiology	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
ER - Professional	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
ER - Facility	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Inpatient - Physician	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Inpatient - Facility	Ded then 80%	Ded then 80%	Ded then 80%	Ded then 80%
Urgent Care	\$40	\$60	\$60	\$90
Rx - Generic	\$15	\$15	\$15	\$15
Rx - Preferred	\$45	\$45	\$45	\$65
Rx - Non-Preferred	\$85	\$85	\$85	\$100
Rx - Specialty	50%	50%	50%	50%
Affiliate Brokerage				

Health Plan Options

Plan Benefits	\$5,000 Classic	\$7,350 Value	\$3,500 HSA	\$5,000 HSA
Individual Deductible	\$5,000 IN / \$10,000 OUT	\$7,350 IN / \$14,700 OUT	\$3,500 IN / \$7,000 OUT	\$5,000 IN / \$10,000 OUT
Family Deductible	\$10,000 IN / \$20,000 OUT	\$14,700 IN / \$29,400 OUT	\$7,000 IN / \$14,000 OUT	\$10,000 IN / \$20,000 OUT
Individual Max OOP	\$7,350 IN / \$14,700 OUT	\$7,350 IN / \$14,700 OUT	\$6,550 IN / \$13,100 OUT	\$6,550 IN / \$13,100 OUT
Family Max OOP	\$14,700 IN / \$29,400 OUT	\$14,700 IN / \$29,400 OUT	\$13,100 IN / \$26,200 OUT	\$13,100 IN / \$26,200 OUT
Preventive Care	100%, Ded Waived	100%, Ded Waived	100%, Ded Waived	100%, Ded Waived
Chiropractic	\$20	\$20	80% after Ded	80% after Ded
PCP Visit	\$45	\$50	80% after Ded	80% after Ded
Specialist	\$90	\$100	80% after Ded	80% after Ded
Telemedicine	\$0	\$0	\$0	\$0
Lab - Facility	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Lab - Professional	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Radiology	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
ER - Professional	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
ER - Facility	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Inpatient - Physician	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Inpatient - Facility	Ded then 80%	Ded then 100%	80% after Ded	80% after Ded
Urgent Care	\$90	\$100	80% after Ded	80% after Ded
Rx - Generic	\$15	\$15	Ded then \$15	Ded then \$15
Rx - Preferred	\$65	\$65	Ded then \$65	Ded then \$65
Rx - Non-Preferred	\$100	\$100	Ded then \$100	Ded then \$100
Rx - Specialty	50%	50%	50% after Ded	50% after Ded



Thank You!

Stevens Glass and Painting

Questions? We're here to help!

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MetLife

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carrier in the U.S.**

- Dental
- Vision
- Life Insurance
- Maternity
- Short/Long Term Disability
- Critical Illness
- Accident

How to get a quote:

Less than 10 Employees

<https://fasacares.org/asa-advantage/>

- Click “Get a Quote”
- Enter your business information
- Follow the instructions in the email you receive

How to get a quote: Less than 10 employees

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NATIONAL CONVENTION



SUB Excel 2026

Subs in the Sun

Bonita Springs, Florida

ASA Member Login

ASA members-only Info Hub
Resource Library with contract
tips and more!

Login Here

ASA Foundation

Checkout the FASA Cares website for our
learning center, news hub and more!

FASA Cares

Why Join the ASA?

Membership with ASA is the smart move towards
a successful subcontracting enterprise.

Member Benefits

Advocacy

Uniting the voices of subcontractors, trade
contractors, and suppliers to all branches of
government.

Discover More

Learn More about ASAdvantage, ASA's Discount Purchasing Program!

ASA exists to support its member companies, and through the ASAdvantage program ASA Members have the opportunity to discounts and special deals from ALL of the companies below and many more!

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Use ASAdvantage to save BIG on what you already buy:
shipping services, office products, mobile phone services,
software, and so much more!

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NEW! CLICK HERE FOR DETAILS ON ASA HEALTH COVERAGE!!

The ASAdvantage Health Plan

Exclusive health coverage for ASA members. Large pooled risk program with Fortune 500-level economies of scale.

fasacares.org

How to get a quote:

More than 10 employees

Email: ccordon@affinitybenefits4u.com

- Dependent Level Census
- Current/Renewal Plans
- Current/Renewal Rates

Plan options:

- 1-4 Participants: 1 Plan
- 5-14 Participants: 2 Plans
- Over 15: 3 plans

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Thank you

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Questions?